

Bernardo Tavora

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Passport and working rights in the UK

Profile

Strategy and Financial management professional with nine years of experience across financial services, media and early stage business. Currently studying for an MBA with graduation approaching in August 2016. Seeking to leverage previous experience along with newly acquired knowledge and skills into a new strategy/finance role in Europe. Fluent in English, Spanish and Portuguese.

Education

Hult International Business School | London, United Kingdom

Master of Business Administration (MBA)

Expected August 2016

- Major in Finance and Strategy
- Hult Impact Challenge, consulting project for Johnson & Johnson Pharmaceuticals

Harvard University | Cambridge, Massachusetts, USA

Master's in Management (ALMM) – GPA of 3.7/4.0 – Equivalent to 1st

June 2008

- Major in Finance, specializing in financial markets and corporate finance

Pontifícia Universidade Católica do Rio de Janeiro | Rio de Janeiro, Brazil

Bachelor of Science in Electrical and Industrial Engineering (BSc) – Equivalent to 2:1

July 2003

- Top honours in final graduation thesis, *Queue Modelling*

Professional Experience

NET EMPREENDIMENTOS E PART. —Rio de Janeiro, Brazil

April 2013 – September 2015

Private Consultancy Business. Provided financial and PMI consultancy services for start-up companies with annual revenues of £2.5 million, such as application developer Techsamurai and event creator ZP Bastidores.

- Developed with a team the “Easy Taxi” application, the world’s most downloaded Taxi application (present in 420 cities and 30 countries worldwide), by executing 10 PMI financial projects globally.
- Set up a start-up finance department to measure £2 million in revenues and £1.6 million in costs.
- Managed a team of seven and brought consistency to all financial processes across the organisation.
- Devised a controlling department to monitor budgets of projects of £2 million and conduct valuations by liaising with company directors and creating buy-in to a new approach.

ICATU SEGUROS S.A. (INSURANCE CONGLOMERATE) —Rio de Janeiro, Brazil

August 2012 – April 2013

Financial Manager, Investment Controlling Area. Led a team of seven in charge of assets worth £2.5 billion. Responsible for reporting consolidated financials of assets and risk management analyses of the holding company to the board of directors.

- Generated a ROA of 10.6% over the Brazilian Libor and revenues of £40 million and over £260 million of assets.
- Supervised Assets & Liabilities Management and Risk Analysis of assets and third party’s assets (including stress testing with data management), totalling £800 million.
- Reported directly to the company board.

ABRIL S.A. (MEDIA CONGLOMERATE) —São Paulo, Brazil

January 2011 – July 2012

Senior Mergers & Acquisition Consultant, New Business Development. Responsible for developing merger & acquisitions analyses, including strategy building, valuations and contract agreement validations. Managed different teams and led projects by experienced professionals.

- Consolidated the strategic business plan of Elemidia, Abril's current media out-of-home firm (with projected £250 million in revenues), building different scenarios and setting up action plans.
- Prepared business valuations and financial models for new media business projects with £800 million in revenues and return on investment of 20%.
- Participated in contract agreement negotiations such as nondisclosure agreements (NDAs), memorandum of understandings (MoUs) and purchase and sale agreements (SPAs).

ODEBRECHT S.A. (CONSTRUCTION CONGLOMERATE) — São Paulo, Brazil June 2009 – December 2010

Senior Financial Analyst, Environmental Start-up Division. Rotated amongst the controlling, investment and corporate finance areas.

- Modelled concession valuations for projects with NPVs of approximately £280 million.
- Designed a Profitability and Cost centre, totalling £180 million in expenditures and elaborated KPIs.
- Consolidated financial statements and P&L for the national environmental division.

BTG PACTUAL (LEADING INVESTMENT BANK)—Rio de Janeiro, Brazil January 2004 – July 2006

Senior Analyst, Middle-office and Operations. Controlled operational activities of a £1 billion portfolio, including global equity, global derivatives, fixed income and foreign exchange.

- Reduced £34 million in costs by optimising controls and numbers of margin accounts.
- Increased trading volumes by 40% for trading desks by restructuring equities, foreign exchange and derivatives operation processes.
- Received high standard performance awards for three consecutive semesters.

Earlier Positions

RENOLIT AG , Trainee—Worms, Germany	2003
BTG PACTUAL , Trainee, Investment Banking—Rio de Janeiro, Brazil	April 2001 – October 2002
LLOYDS TSB PLC , Intern—New York, USA	January 2001 – March 2001
LLOYDS TSB PLC , Intern—New York, USA	January 2000 – March 2000

Additional Information

Work Authorization: Portuguese citizenship and working rights in the UK / EU, Brazil, Argentina, Paraguay, Uruguay (Mercosur)

Languages: English (fluent), Portuguese (native), Spanish (fluent), German (conversational)

Certifications: Strategic Planning Specialisation (PUC-Rio, 2013), Financial Statements' Consolidation (FIPECAF, 2009)